

Allworx Cloud

From I T Bandwidth Services





The best of both worlds

- Allworx can be more than a premises based phone solution. ITBW has crafted the following Allworx Cloud Bundles for immediate availability:
 - Premises based Allworx – Standard offering
 - Premises based Allworx with SIP and Management for a monthly cost – Premises based Hosted model
 - Hosted Allworx in a Data Center facility dedicated to one customer
 - Hosted Allworx in a Data Center facility shared between multiple customers
 - Remote handsets – with or without Reach and Interact Professional
 - Metered Usage
 - Unlimited Usage
 - All packages can be billed in a single monthly invoice



Make Allworx Bundles Affordable to SMB Market

- ITBW will offer Allworx Cloud Bundles starting in the Chicago Area and increase coverage to the Domestic 48 States
- ITBW will offer a competitive alternative to the Windstream IP Simple Bundle
 - Bring Your Own Bandwidth Service Level
 - SD-WAN Service Level, if requested
 - Dedicated Service Level
 - Leased circuit (CLEC Model)
 - Private Fiber Connection
 - MPLS Connection



Today's Situation

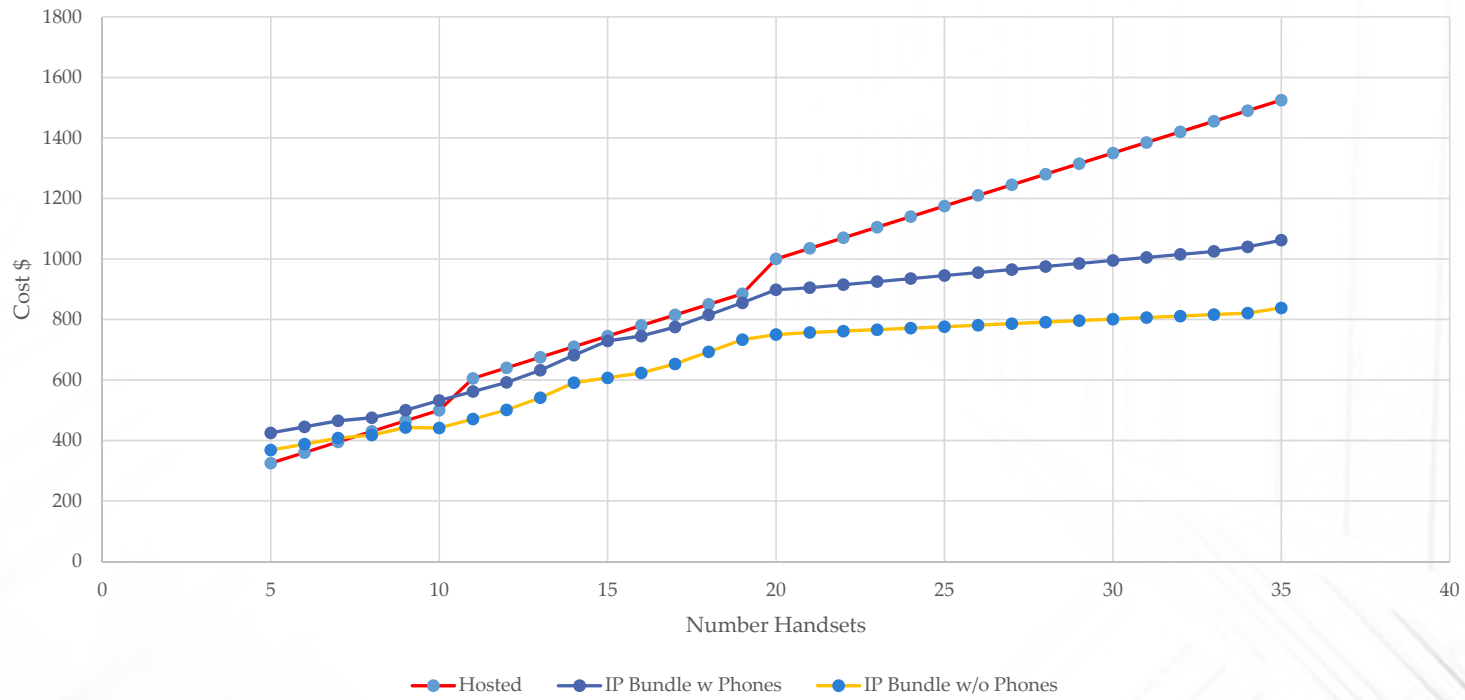
- Premises Based Voice Solutions
 - Customers deal with different vendors for phone system equipment and phone service/network service – two monthly invoices, finger pointing
 - Customers use IP Simple Bundle from Windstream – single invoice, coordinated trouble reporting and repair
- Hosted Voice Solutions
 - Customers purchase hosted service at \$35/mo. per handset – economical in small line sizes, not economical past 13 handsets - \$455/mo.
 - Little or no back up solution for office phones
 - No ownership or reduction in cost past initial service period



Hosted vs Prem Based Solutions

- Legacy Hosted solution was Centrex from the phone company
 - No Capital outlay, all inclusive monthly invoice per handset
 - Limited Control over Moves, Adds, and Changes
 - Can have geographically diverse locations on the same system/platform
 - Today's hosted model is very similar
- Premises Based solution with shared Trunks for users
 - Used to be limited to local office(s) but not anymore
 - Trunks are shared among all handsets at an average cost of a hosted seat
 - Used to have special purpose trunks but now have PRI and SIP for universal applications for local site or linking multiple geographically diverse sites

Cost Hosted vs Allworx Cloud





Available Options

- Hosted Allworx Handsets – The “Starter Package”
 - Handset Capital Cost and monthly fee of \$29.95 per handset
 - Handsets can be reused when customer moves to Hosted Shared, Dedicated or Premises Based solution
 - Unlimited local and long distance usage included
 - Pay as you go on single monthly invoice
 - Telephone number included
 - All of the Allworx Features and Functionality can be added to any phone including Allworx Reach
 - All Allworx Handset types are supported



Available Options

- Shared Hosted Allworx System
 - All of the features included in the Hosted Allworx Handset package, plus
 - Handset Capital Cost and low monthly fee per handset
 - Handsets can be reused when customer moves to Hosted Prem model or Prem Based solution
 - Unlimited local and long distance or metered usage with low trunk cost
- Dedicated Hosted Allworx System
 - Handset and server lease option available
 - No circuit/bandwidth required for SIP Trunks
 - Allworx Server is located in Data Center with power and bandwidth backup
 - If bandwidth is lost at office, handsets can be relocated real-time to restore business operations



Available Options

- Premises based Hosted Solution – Allworx Cloud Hosted Prem Bundle
 - Single monthly invoice for Phone System, Trunking, and Maintenance
 - Repair and Replacement is included in one monthly cost
 - Metered or Unlimited calling plans available
- Standard Premises Based Bundle – Allworx Prem Based Bundle
 - CapEx or monthly lease of phone system and installation
 - SIP Trunks on Unlimited or Metered monthly invoice
 - Repair and Replacement on a Service Call basis with remote assistance and truck roll when required – billed as used



Recommendation

- Contact I T Bandwidth for a quote
 - <https://www.it-bw.info/contact-us>
 - 866-353-4747
- Contact I T Bandwidth for a free consultation
 - 866-353-4747
 - <https://www.it-bw.info/support>